# ASCENSION KNOWLEDGE INTENSIVE EIS FUND

# Consumer Duty & Fair Value Assessment

The UK Seed Fund

— ascension.vc











Seed VC of the

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#### **Product**

Ascension Knowledge Intensive EIS Fund is an HMRC Approved Knowledge-Intensive Enterprise Investment Scheme ("EIS") fund. The Product is an unauthorised Alternative Investment Fund ("AIF") and consists of a collection of parallel discretionary managed portfolios. This product places capital at risk, and an investor could lose the entirety of the invested amount.

### Purpose of the fair value assessment

Assessing the value of the Ascension Knowledge Intensive EIS Fund for retail customers.

# Overview of the product under assessment

The Fund has a fixed closing date and invests in a portfolio of approximately 10-12 UK-based, R&D-intensive technology companies for each investor, with capital typically deployed over a twelve-month period.

A key feature is the approved fund structure, which provides a single EIS5 certificate to investors, simplifying tax administration.

The Fund focuses on the late-seed stage, which can offer attractive returns due to lower entry valuations. It provides an opportunity for retail investors to invest in an EIS Fund that co-invests alongside institutional VCs, but with the benefits of KI EIS tax reliefs. The Fund is run by an experienced team of entrepreneurs and investment professionals.

## Product name and type

**Ascension Knowledge Intensive EIS Fund.** 



#### Target market and retail customers

The Fund is for retail customers seeking long-term investments while also seeking tax advantages, and for Professional Clients. Investors should understand the specific risks of investing in Knowledge-Intensive companies, including longer commercialisation pathways and technology risk.

The target market includes retail clients who are:

- Certified high net worth investors.
- · Certified sophisticated investors.
- Self-certified sophisticated investors or certified restricted investors.
- Investors who have been advised by qualified investment advisors.
- Investors who understand the risk of investing in early-stage, unquoted companies.

#### Clients who should not invest:

- Investors without sufficient knowledge and experience.
- Investors who need quick access to capital.
- Investors seeking capital preservation without risking losses.
- Investors with a low risk tolerance.

# Potential vulnerabilities of retail customers in the target market

- Clients may have limited investment knowledge or be risk-averse.
- The product can be attractive to individuals later in life, and age-related health vulnerabilities may exist.
- Distributors should consider the illiquid nature of the product when assessing suitability.

## Limitations of the product

- Investors must be able to bear the total loss of their investment.
- A minimum holding period of 3 years is required to access EIS tax benefits.
- This is an illiquid, long-term investment with a target holding period of 3-10 years; investors must accept that exit timelines will vary.



# Nature of the product, including expected benefits and quality

The product provides access to a portfolio of early-stage, R&D-intensive UK technology companies and is managed by a team with an established track record.

#### Key benefits include:

- **Generous Tax Reliefs:** The fund is structured to allow investors to claim EIS tax reliefs, including up to 30% income tax relief, tax-free capital growth, loss relief, and 100% inheritance tax relief after two years.
- **Simplified Tax Administration:** As an HMRC Approved Fund, investors receive a single EIS5 certificate, allowing them to claim tax relief on their entire subscription for the tax year in which the fund closes.
- **Higher Investment Allowance:** The Knowledge-Intensive focus allows investors to potentially double their annual EIS investment limit from £1 million to £2 million.

### Limitations of the product

- Investors must be able to bear the total loss of their investment.
- A minimum holding period of 3 years is required to maintain EIS tax benefits.
- This is an illiquid, long-term investment with a target holding period of 3-10 years; investors must accept that exit timelines will vary.
- Investing in Knowledge-Intensive companies carries specific risks, including that the core technology may fail to develop or that such companies may require longer and more capital-intensive pathways to commercialisation.

### Non-financial benefits

- Dedicated customer support.
- Quarterly valuation updates.
- Biannual portfolio company updates.
- Investor events and co-investment opportunities.



#### Fees and Charges

- Minimum investment amount: £25,000.
- **Upfront Investment Fee:** A one-off fee of 5% of the subscription amount is paid by the investor upon subscription.
- **Deferred Annual Management Fee:** A fee of 1% p.a. (+VAT) is charged. For years 1-5, this is calculated on the total subscription. From year 6 to 10, it is calculated on the cost of investments remaining in the portfolio (subject to a minimum of 0.5% of the initial subscription). No management fees are charged after year 10.
- **Performance Fee:** A tiered fee is charged on distributed proceeds only after investors have received significant returns:
- 20% of returns above £1.30 for every £1.00 subscribed.
- 30% of returns above £2.30 for every £1.00 subscribed.

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**Other Fees:** A **2.5**% fee applies to follow-on investments and a **0.25**% transaction fee is deducted from exit distributions. The Manager may also charge investee companies a fee of up to 5%, which is not paid by the investor.

#### Fair Value Assessment

- Evaluation: Yes. The Manager believes that the Ascension Knowledge Intensive EIS Fund offers fair value for investors. This is justified by the transparent fee structure, the 10-year cap on management fees, and the market-leading performance fee hurdles that ensure strong alignment between the Manager and its investors.
- Review Schedule: The value assessment will be reviewed annually.
- **Triggers for Earlier Review:** Significant market changes, regulatory updates, or changes in tax legislation may trigger an earlier review.



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past decade







Top 10 most active Top 50 UK London VCs over Venture Investors

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One of the most active impact VCs in Europe